

CARIBBEAN REGION EDITION

TOP AGENT MAGAZINE

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COVER STORY

STANLEY KÄYSER



BUYER'S AGENT ARUBA



STANLEY KÄYSER

"Many of my clients are looking for investment properties or vacation homes, and I like to exceed their expectations and help them get properties that will really work in their favor and give them the maximum return of investment."

Stanley Käyser is a trusted real estate professional and Exclusive Buyer's Agent for clients looking to buy properties in Aruba. Known for his diligence, friendly demeanor, and genuine passion for the business, he is able to flawlessly execute a transaction from start to finish. His extensive market knowledge allows him

to guide clients into making the best investment decisions.

Originally from Holland, Stanley moved to Aruba 10 years ago, designed and constructed a contemporary villa that is now one of the most successful, and top-rated, vacation



properties on the popular island of Aruba. That's when he decided to fully pursue his passion for real estate and to use his real estate license he obtained a long time ago. Having

in-depth knowledge of the market, personal experience with property investments, and always continuing to stay on top of market trends makes him an invaluable resource for



As the first and only Exclusive Buyer's Agent on Aruba, Stanley prides himself on treating each client as an individual and listening to what they have to say, and he has no plans of changing that approach.

investors looking to purchase the right property in Aruba. “Many of my clients are looking for investment properties or vacation homes, and I like to exceed their expectations and help them get properties that will really work in their favor and give them the maximum return of investment,” he explains.

Stanley's clients appreciate his ability to go above and beyond to provide them with a truly exceptional experience. He works very closely with his buyers and puts their best interests

first in all situations. “A lot of agents just want to sell as fast as possible. That's not how I like to conduct my business. I prefer to spend a lot of time with my buyers—whether it's in person or over the phone—so that I can truly understand what they are looking for and how I can best assist them. It's really a team effort trying to find someone the perfect property,” he says.

Stanley is also involved as a member of the “Association of Aruban Realtors”. “We come together a few times a year to discuss the market



and especially what we want to improve in the real estate business of Aruba,” he states. Apart from work, Stanley enjoys spending time with his wife and their 4-year-old daughter, Valeria. He also likes to take advantage of all the wonderful recreational activities Aruba has to offer

including long walks on the beach as well as wind surfing.

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what they have to say, and he has no plans of changing that approach even as his business continues to grow. “Going forward I’m planning to keep my business relatively small. I’m looking to add a few more agents to my team so that we can help more clients, but I don’t

want to expand too much. I’m not looking to be the biggest company in Aruba, I just want to get the best results for my clients. I especially like the personal touch we are able to provide our clients with right now, so I won’t change a winning team.”



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